

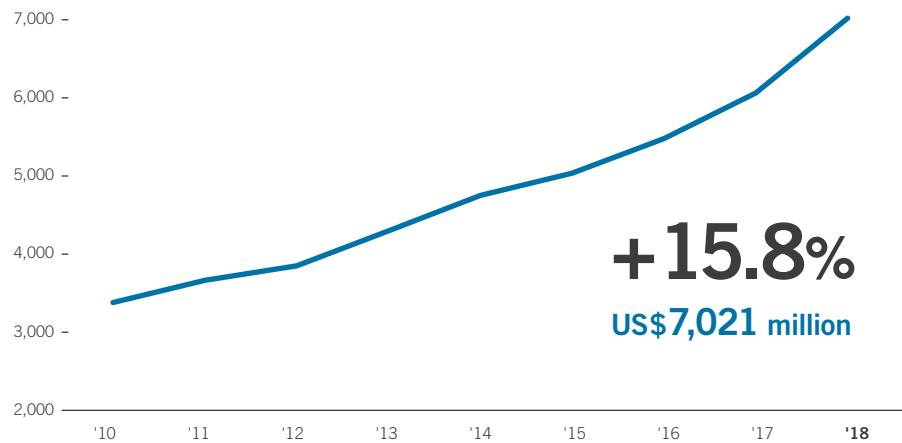
Financial Highlights

- Record results on strong organic growth, fueled by new cordless products
- Sales expanded by 15.8% and net profit grew 17.4%
- Gross margin improvement for the tenth consecutive year
- Milwaukee Tool delivered an outstanding 28.2% sales growth
- RYOBI ONE+ sales grew double-digit
- Floor Care and Appliance business improved, growing sales 9.3%

9th
consecutive year
of record revenue

Revenue

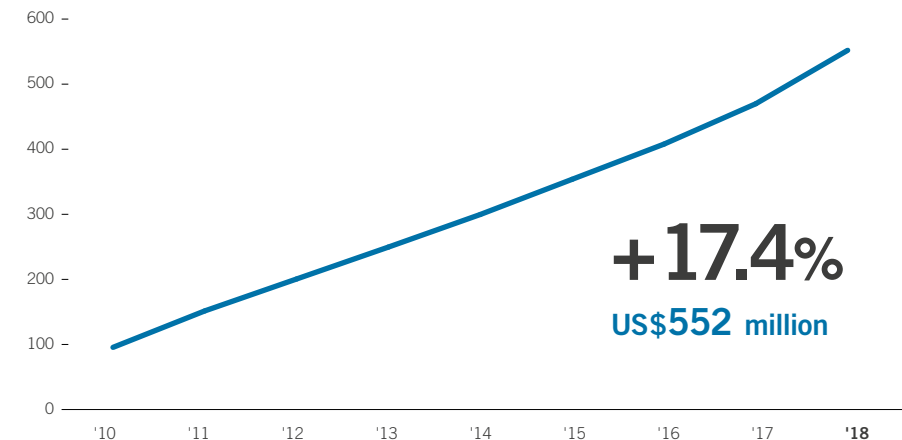
US\$m



11th
consecutive year
of record profit

Net Profit

US\$m

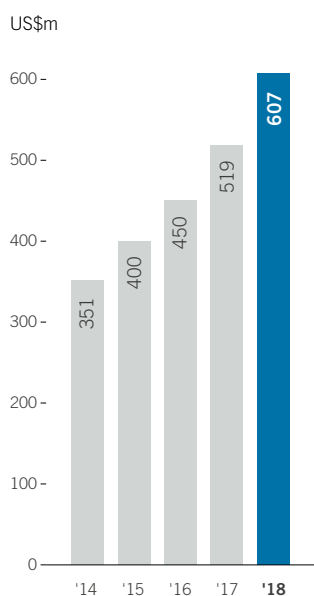


| | 2018 US\$' million | 2017 US\$' million | Changes |
|--|--------------------------|--------------------------|---------|
| Revenue | 7,021 | 6,064 | +15.8% |
| Gross profit margin | 37.2% | 36.7% | +50 bps |
| EBIT | 607 | 519 | +17.0% |
| Profit attributable to Owners of the Company | 552 | 470 | +17.4% |
| Basic earnings per share (US cents) | 30.16 | 25.66 | +17.5% |
| Dividend per share (approx. US cents) | 11.33 | 8.69 | +30.4% |

EBIT

+17.0%
US\$607 million

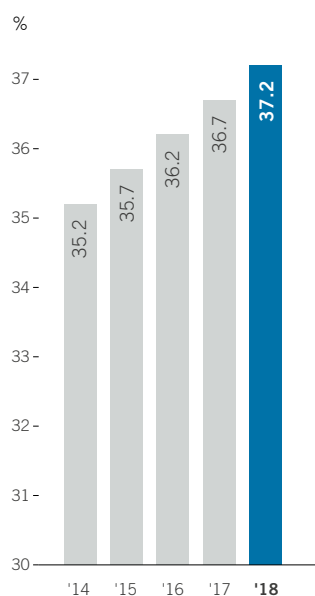
EBIT margin improved by 10 basis points to 8.7%



Gross Profit Margin

+50 bps
37.2%

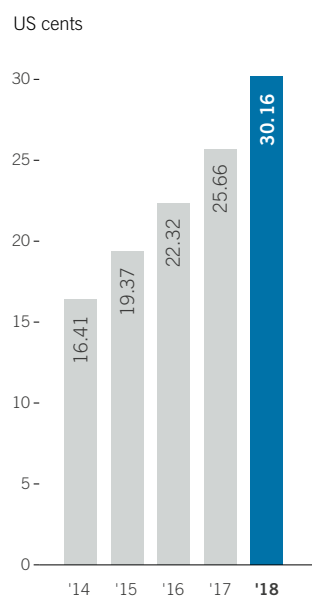
Driven by new product, mix, volume and productivity



Basic Earnings per Share

+17.5%
US30.16 cents

Delivered the eleventh consecutive year of record basic EPS



Dividend per Share

+30.4%
US11.33 cents

The final dividend is US\$6.44 cents per share

