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## TECHTRONIC INDUSTRIES CO. LTD.

# 創科實業有限公司

(Incorporated in Hong Kong with limited liability)
(Stock Code: 669)

# ANNOUNCEMENT OF RESULTS FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2014

## **HIGHLIGHTS**

	2014 US\$ million	2013 US\$ million	Changes %
Turnover	2,250	2,042	+10.2
Gross profit margin	35.0%	34.0%	+100 bpt
EBIT	162	142	+13.6
Profit attributable to Owners of the Company	136	118	+15.9
EPS (US cents)	7.45	6.43	+15.9
Interim dividend per share (approx. US cents)	1.61	1.29	+25.0

- Record sales and profit performance
- Innovative new products driving organic growth
- Continued gross margin improvement

The board of directors (the "Directors" or the "Board") of Techtronic Industries Company Limited ("TTI" or the "Company") is pleased to announce the unaudited consolidated results of the Company and its subsidiaries (together, the "Group") for the six months period ended June 30, 2014 together with the comparative figures in 2013.

#### INTERIM DIVIDEND

The Directors have resolved to declare an interim dividend of HK12.50 cents (approximately US1.61 cents) (2013: HK10.00 cents (approximately US1.29 cents)) per share for the six months period ended June 30, 2014. The interim dividend will be paid to shareholders listed on the register of members of the Company on September 12, 2014. It is expected that the interim dividend will be paid on or about September 26, 2014.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

TTI delivered record sales, gross margin and profit for the first half of 2014. New products, geographic expansion and a relentless focus on operational efficiency propelled our continued outstanding performance. We generated exceptional organic growth in our professional and DIY power tool businesses. Geographically, both our North American and European businesses delivered strong results. In addition, our rest-of-world businesses continued to flourish delivering double-digit growth.

TTI achieved 10.2% sales growth in the first half despite challenging weather conditions in North America. The company's double digit sales growth is a result of a series of successful new product launches and highly effective, targeted geographic expansion.

A highlight of our strong first half result was 100 basis points improvement with our gross margin increasing from 34.0% last year to 35.0% this year, by aggressive productivity gains throughout our supply chain network.

## **Record financial performance**

In the first half of 2014, the Group's net profit attributable to shareholders reached US\$136 million, a 15.9% increase over the first half of 2013. Basic earnings per share was US7.45 cents, 15.9% higher than the same period last year. Group sales rose by 10.2% over the six month period to US\$2,250 million. The Power Equipment segment delivered US\$1,678 million, which is a 10.5% sales increase. The Floor Care and Appliance segment grew 9.3% to US\$572 million in sales.

Gross margin increased for the sixth consecutive first half period from 34.0% to 35.0%. The improvement in gross margin was driven by new product launches and aggressive productivity gains throughout our supply chain network. Our strategy of delivering at least one third of group revenue from new products is a key element of our success. In addition, we generated increased productivity and enhanced our operating margins due to our cost improvement programs across manufacturing and supply chain.

We continue to invest in strategic SG&A. Our investments are focused on product development, marketing, and geographic expansion. These investments continue to deliver outstanding returns with EBIT margin improving for the fifth consecutive first half period as a result of our strategic initiatives.

#### **BUSINESS REVIEW**

#### **Power Equipment**

Power Equipment delivered US\$1,678 million in sales, 10.5% higher than the same period in 2013. It generated 74.6% of total Group sales.

#### Industrial

Milwaukee Tool had a strong first half in 2014, outperforming the market and recording solid double-digit growth across all geographic regions. Milwaukee Tool had a continuous flow of new products across its three core product portfolios of Power Tools, Power Tool Accessories and Hand Tools. Milwaukee Tool's focus on key user groups and industrial channels led to significant market gains. The launches of the innovative cordless products like the M18 FUEL circular saws, FUEL deep cut band saws, and the M12 FUEL HACKZALL reciprocating saws build upon the existing success of the M12 and M18 Lithium-ion cordless systems and power impressive end-user conversion rates, which remain a critical commercial component of Milwaukee Tool's business strategy. New Power Tool Accessories, including the DIAMOND PLUS hole saws and SHOCKWAVE IMPACT DUTY hole saws and the rapid expansion of the MILWAUKEE hand tool program through new products added incremental business in the first half.

Continuing our strong focus on growth and expansion in our Hand Tools business, TTI recently entered into the level and measurement business through the acquisition of the North America-based EMPIRE level business. This will enable TTI to become a fully integrated solutions provider in layout and measurement product categories. Empire is a leading U.S. manufacturer of levels, squares, layout tools and safety and utility tapes.

#### Consumer, Trade and Professional

In the first half of 2014, the North American Consumer Power Tools Division experienced strong gains within the home improvement marketplace. This growth is attributed to strong cordless sales, buoyed by new product innovations and compelling marketing campaigns. The industry-leading RYOBI® 18V ONE+ SYSTEM of tools benefited from the continued success of the Lithium-ion battery enhanced product options.

In Europe the RYOBI® brand experienced strong double-digit growth from new products for the ONE+Lithium-ion programs and the success of targeted media campaigns across key regions. The AEG® brand also achieved double-digit sales growth in both retail and professional channels. The expansion was driven by a series of successful new Lithium-ion product introductions, in-store campaigns and the introduction of focused training events.

#### **Outdoor Products**

Outdoor Products expanded their market position in the first half of 2014. North America saw a minor impact in sales due in part to unfavourable weather conditions. The business was able to offset the challenges and maintain market position. We successfully introduced the RYOBI<sup>®</sup> 18V ONE+ hybrid blower which runs on Lithium-ion cordless power or traditional corded power and an expansion of the 40V RYOBI<sup>®</sup> platform with Lithium-ion battery power and run time that deliver "gas-like power."

Europe and rest of the world had a very strong first half in outdoor by launching our exciting new 18V and 36V products. The positive momentum is also driven by the further development of key retail partners as the RYOBI® brand gains traction and continues to develop stronger loyalty with end-users across Europe.

#### Floor Care and Appliances

Floor Care and Appliances which accounts for 25.4% of group turnover achieved US\$572 million in sales, a 9.3% increase for the first half of 2014. Strong sales growth across all our geographic regions was achieved through new product launches and targeted marketing.

By applying TTI's expertise in Lithium-ion cordless technology to the floor care sector, HOOVER has made a significant introduction in the North American market. The revolutionary HOOVER AIR cordless vacuum delivers 50 minutes of run-time and represents a breakthrough in floor care technology. HOOVER also achieved strong gains in the carpet washing segment through the launch of an extended range of high-performance carpet washers.

The newly acquired ORECK floor care business is being successfully integrated into TTI and delivered excellent first half sales and profit.

#### FINANCIAL REVIEW

#### **Financial Results**

Turnover for the period under review amounted to US\$2,250 million, 10.2% higher than the US\$2,042 million reported for the same period last year. Profit attributable to Owners of the Company amounted to US\$136 million as compared to US\$118 million reported last year, an increase of 15.9%. Basic earnings per share was at US7.45 cents (2013: US6.43 cents).

EBITDA amounted to US\$229 million, an increase of 10.2% as compared to the US\$208 million reported in the same period last year.

EBIT amounted to US\$162 million, an increase of 13.6% as compared to the US\$142 million reported in the same period last year.

#### **Result Analysis**

#### Gross Margin

Gross margin improved to 35.0% as compared to 34.0% in the same period last year. The margin improvement was the result of new product introduction, category expansion, efficient production amongst various production facilities, effective supply chain management and volume leverage on our economies of scale.

#### **Operating Expenses**

Total operating expenses for the period amounted to US\$627 million as compared to US\$554 million reported for the same period last year, representing 27.9% of turnover (2013: 27.1%). The increase mainly due to the strategic spent on advertising and promotion on new products, particularly for the Floor Care division.

Investment in product design and development amounted to US\$57 million (2013: US\$48 million), representing 2.5% of turnover (2013: 2.4%), reflecting our continuous strive for innovation. We will continue to invest in design and development as new products and category expansions are most critical not only to maintain sales growth momentum but also margin expansions.

Net interest expenses for the period amounted to US\$12.6 million as compared to US\$14.4 million reported for the same period last year, a reduction of US\$1.7 million or 12.1%. Interest cover, expressed as a multiple of EBITDA to total interest was at 11.5 times (2013: 10.8 times).

Effective tax rate for the period was at 8.5% (2013: 8.0%). The Group will continue to leverage its global operations to further improve overall tax efficiencies.

#### **Liquidity and Financial Resources**

#### Shareholders' Funds

Total shareholders' funds amounted to US\$1.8 billion, as compared to US\$1.7 billion at December 31, 2013, an increase of 4.4%. Book value per share was US\$0.99 as compared to US\$0.95 at December 31, 2013, an increase of 4.2%.

#### Financial Position

The Group continued to maintain a strong financial position. As at June 30, 2014, the Group's cash and cash equivalents amounted to US\$656 million (US\$698 million at December 31, 2013) after the payment of US\$32.4 million dividend during the period (US\$25.3 million in first half 2013), of which 48.8%, 28.2%, 11.9%, and 11.1% were denominated in RMB, US\$, EUR and other currencies respectively.

The Group's net gearing, expressed as a percentage of total net borrowings (excluding bank advance from factored trade receivables which are without recourse in nature) to equity attributable to Owners of the Company, improved to 22.8% as compared to 26.2% as at June 30, 2013. The gearing improvement is the result of very disciplined and focused management over working capital. The Group remains confident that gearing can further be improved going forward.

#### **Bank Borrowings**

Long term borrowing accounted for 34.9% of total debts (42.4% at December 31, 2013).

The Group's major borrowings continued to be in US Dollars and HK Dollars. Borrowings are predominantly LIBOR or Hong Kong best lending rates based. There is a natural hedge mechanism in place as the Group's major revenues are in US Dollars and currency exposure therefore is low. Currency, interest rate exposure, and cash management functions are all being closely monitored and managed by the Group's treasury team.

#### Working Capital

Total inventory was at US\$1,025 million as compared to US\$818 million for the same period last year. The number of days inventory was at 83 days as compared to 74 days as at June 30, 2013. When compared to the year end level, inventory at the end of the first half of the year is normally higher in preparation for the peak shipment period in the second half of the year and to ensure the service quality level to customers will not be jeopardized having taken into consideration of our sales momentum. The Group will continue to focus in managing the inventory level and improve inventory turns.

Trade receivables turnover days were at 69 days as compared to 71 days as at June 30, 2013. Excluding the gross up of the receivables factored which is without recourse in nature, receivables turnover days were at 62 days as compared to 64 days as at June 30, 2013. The Group is comfortable with the quality of the receivables and will continue to exercise due care in managing credit exposure.

Trade payables days increased to 84 days as compared to 78 days as at June 30, 2013.

Working capital as a percentage of sales was maintained at 18.4% as compared to the same period last year.

#### Capital Expenditure

Total capital expenditures for the period amounted to US\$64 million (2013: US\$47 million).

#### Capital Commitment and Contingent Liability

As at June 30, 2014, total capital commitments amounted to US\$19 million (2013: US\$18 million), and there were no material contingent liabilities or off balance sheet obligations.

#### Charges

None of the Group's assets are charged or subject to encumbrance.

#### **HUMAN RESOURCES**

The Group employed a total of 20,355 employees (19,248 employees as at June 30, 2013) in Hong Kong and overseas. Increase in the number of employees mainly due to the three acquisitions completed during the past twelve months. Excluding the effect from acquisition, employees as at June 30, 2014 total to 19,225, very comparable to last year, with an increase in turnover. Total staff cost for the period under review amounted to US\$336 million as compared to US\$290 million in the same period last year.

The Group regards human capital as vital for the Group's continuous growth and profitability and remains committed to improve the quality, competence and skills of all employees. It provides job related training and leadership development programs throughout the organization. The Group continues to offer competitive remuneration packages, discretionary share options, share awards and bonuses to eligible staff, based on the performance of the Group and the individual employee.

#### **OUTLOOK**

With our ongoing focus on generating organic growth, improving operating margins, and managing our robust balance sheet, we expect continued strong performance in the second half of 2014 and beyond. Our record performance in the first half of 2014 is on pace with expectations and is tracking into the second half with key business units and geographies continuing their strong performance. New product initiatives utilizing Lithium-ion cordless and MILWAUKEE FUEL technologies offer enormous growth opportunities. We are investing in new products and the marketing necessary to drive sales growth. Our broad focus on operational productivity is yielding cost improvements, supply chain efficiencies and strengthening our margins.

The result is powerful growth and continued excellent financial performance. We are excited about our positive momentum and are well positioned to build on our record first half.

#### COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE OF THE LISTING RULES

The Company has complied with all the code provisions of the Corporate Governance Code set out in Appendix 14 of the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited (the "Listing Rules") (the "Corporate Governance Code") throughout the six months period ended June 30, 2014, save that:-

- 1. none of the Directors are appointed for a specific term since they are subject to retirement by rotation and re-election in accordance with the Articles of Association of the Company. Under Article 103 of the Articles of Association of the Company, one-third of the Board must retire by rotation at each general meeting of the Company and if eligible, offer themselves for re-election.
- 2. Mr Joel Arthur Schleicher (an Independent Non-executive Director) and Mr Vincent Ting Kau Cheung (an Independent Non-executive Director) were unable to attend the annual general meeting of the Company held on May 23, 2014 due to prior engagements.
- 3. the Board is provided with quarterly updates instead of monthly updates. The Board agreed that quarterly updates give a balanced and understandable assessment of the performance, position and prospects of the Company in supporting the Directors to discharge their responsibilities.

The Company also voluntarily complied with a number of recommended best practices set out in the Corporate Governance Code for further enhancement of the Company's corporate governance standard and promote the best interests of the Company and shareholders as a whole.

#### COMPLIANCE WITH THE MODEL CODE OF THE LISTING RULES

The Board has adopted the provisions of the Model Code for Securities Transactions by Directors of Listed Issuers set out in Appendix 10 of the Listing Rules (the "Model Code"). Specific enquiries have been made with all Directors who have confimed that they have fully complied with the required standards as set out in the Model Code during the six months period ended June 30, 2014.

Another code of conduct on terms no less onerous than the Model Code that applies to securities transactions of all relevant employees who may be in possession of unpublished price sensitive information in relation to the Company (the "Code for Securities Transactions by Relevant Employees") has also been adopted. No incident of non-compliance was noted by the Company during the period.

Both the Model Code and the Code for Securities Transactions by Relevant Employees have been published on the Company's website (www.ttigroup.com).

#### REVIEW OF ACCOUNTS

The Audit Committee has reviewed with the Company's external auditors, Deloitte Touche Tohmatsu, and the senior management of the Group the unaudited financial statements of the Company for the six months period ended June 30, 2014, the accounting principles and practices adopted by the Group and the internal controls and financial reporting matters. The Board acknowledges its responsibility for the preparation of the accounts of the Group.

#### PURCHASE, SALES OR REDEMPTION OF SECURITIES

Neither the Company nor any of its subsidiaries has, during the period, purchased, sold or redeemed any listed securities of the Company.

#### **CLOSURE OF REGISTER OF MEMBERS**

The register of members of the Company will be closed from September 11, 2014 to September 12, 2014, both days inclusive. In order to qualify for the interim dividend, all transfers accompanied by the relevant share certificates must be lodged with the Company's share registrars, Tricor Secretaries Limited, at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong for registration not later than 4:00 p.m. on September 10, 2014.

#### PUBLICATION OF INTERIM RESULTS AND INTERIM REPORT

This results announcement is published on the Company's website (www.ttigroup.com) and the HKExnews website (www.hkexnews.hk) of Hong Kong Exchanges and Clearing Limited. The 2014 Interim Report of the Company containing all the information required by the Listing Rules will be dispatched to the shareholders and available on the above websites in due course.

By order of the Board Horst Julius Pudwill Chairman

Hong Kong, August 20, 2014

As at the date of this announcement, the Board of the Company comprises five Group Executive Directors, namely, Mr Horst Julius Pudwill (Chairman), Mr Joseph Galli Jr (Chief Executive Officer), Mr Patrick Kin Wah Chan, Mr Frank Chi Chung Chan and Mr Stephan Horst Pudwill, one Non-executive Director, namely, Prof Roy Chi Ping Chung BBS JP and five Independent Non-executive Directors, namely, Mr Joel Arthur Schleicher, Mr Christopher Patrick Langley OBE, Mr Manfred Kuhlmann, Mr Peter David Sullivan and Mr Vincent Ting Kau Cheung.

This results announcement is published on the website of the Company (www.ttigroup.com) and the HKExnews website (www.hkexnews.hk).

"MILWAUKEE, DIAMOND PLUS, EMPIRE, FUEL, HACKZALL, M12, M12 FUEL, M18, M18 FUEL, SHOCKWAVE, 18V ONE+ SYSTEM, ONE+, HOOVER, AIR, ORECK" are trademarks of the TTI Group.

"AEG" is a registered trademark of AB Electrolux (publ) and is used by the TTI Group pursuant to a license granted by AB Electrolux (publ).

"RYOBI" is a registered trademark of Ryobi Limited and is used by the TTI Group pursuant to a license granted by Ryobi Limited.

## RESULTS SUMMARY

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UNAUDITED)

For the six months period ended June 30, 2014

	Notes	2014 US\$'000 (Unaudited)	2013 US\$'000 (Unaudited)
Turnover Cost of sales	3	2,249,941 (1,463,108)	2,042,387 (1,348,373)
Gross profit Other income Interest income Selling, distribution, advertising and warranty expenses Administrative expenses Research and development costs		786,833 1,213 7,953 (319,020) (251,473) (56,703)	694,014 1,896 5,334 (278,624) (227,272) (48,185)
Finance costs  Profit before taxation Taxation charge	4	(20,582) 148,221 (12,599)	(19,698) 127,465 (10,197)
Profit for the period	5	135,622	117,268
Other comprehensive loss:			
Item that will not be reclassified to profit or loss: Remeasurement of defined benefit obligations		(5,059)	(5,113)
Items that may be subsequently reclassified to profit or los Fair value (loss) gain on foreign currency forward contra Exchange differences on translation of foreign operation	acts in hedge accounting	(15,892) (7,376)	3,920 (4,902)
Other comprehensive loss for the period		(28,327)	(6,095)
Total comprehensive income for the period		107,295	111,173
Profit for the period attributable to: Owners of the Company Non-controlling interests		136,274 (652)	117,564 (296)
		135,622	117,268
Total comprehensive income attributable to: Owners of the Company Non-controlling interests		107,947 (652)	111,469 (296)
		107,295	111,173
Earnings per share (US cents) Basic Diluted	7	7.45 7.41	6.43 6.40

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

As at June 30, 2014

	June 30 2014 US\$'000 audited)	December 31 2013 US\$'000 (Audited)
ASSETS		
Non-current assets		
Property, plant and equipment 8 & 16	399,735	383,949
Lease prepayments	35,296	36,364
Goodwill 15	556,315	532,488
Intangible assets 8	484,756	459,440
Interests in associates Available-for-sale investments	14,789 520	15,766 520
Derivative financial instruments	520 11,741	12,647
Deferred tax assets	85,341	79,064
Deferred tax assets	05,541	79,004
1	,588,493	1,520,238
Current assets		
	,024,771	884,230
Trade and other receivables 9	901,969	783,795
Deposits and prepayments	95,967	76,057
Bills receivable 9	29,402	26,054
Tax recoverable	22,757	15,375
Trade receivables from an associate	2,828	2,590
Derivative financial instruments	989	5,073
Held-for-trading investments	1,093	1,000
Bank balances, deposits and cash	655,681	698,147
2	,735,457	2,492,321
Current liabilities		
	,042,900	1,039,923
Bills payable 10	41,613	40,613
Warranty provision	56,364	52,628
Tax payable	78,462	50,197
Derivative financial instruments	25,171	13,082
Obligations under finance leases - due within one year	1,032	977
Discounted bills with recourse	96,890	116,704
Unsecured borrowings - due within one year 11	662,068	454,624
Bank overdrafts	8,495	7,887
	,012,995	1,776,635
Net current assets	722,462	715,686
Total assets less current liabilities 2	,310,955	2,235,924

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

## - continued

As at June 30, 2014

	Notes	June 30 2014 US\$'000 (Unaudited)	December 31 2013 US\$'000 (Audited)
CAPITAL AND RESERVES Share capital Reserves	12	642,520 1,175,326	23,471 1,717,242
Equity attributable to owners of the Company Non-controlling interests		1,817,846 4,071	1,740,713 4,723
Total equity		1,821,917	1,745,436
NON-CURRENT LIABILITIES Obligations under finance leases - due after one year Unsecured borrowings - due after one year Retirement benefit obligations Deferred tax liabilities	11	2,600 373,179 107,016 6,243	3,173 374,744 106,296 6,275
		489,038	490,488
Total equity and non-current liabilities		2,310,955	2,235,924

#### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### 1. Basis of preparation and accounting policies

The condensed consolidated financial statements have been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants and the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Stock Exchange").

#### 2. Significant accounting policies

The condensed consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments which are measured at fair value.

Except as described below, the accounting policies and method of computations used in the condensed consolidated financial statements for the six months ended June 30, 2014 are the same as those followed in the preparation of the Group's annual financial statements for the year ended December 31, 2013.

In the current interim period, the Group has applied, for the first time, the following new Interpretation and amendments to Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") that are relevant for the preparation of the Group's condensed consolidated financial statements:

Amendments to HKFRS 10,	Investment Entities
HKFRS 12 and HKAS 27	
Amendments to HKAS 32	Offsetting Financial Assets and Financial Liabilities
Amendments to HKAS 36	Recoverable Amount Disclosures for Non-Financial Assets
Amendments to HKAS 39	Novation of Derivatives and Continuation of Hedge Accounting
HK(IFRIC) - Int 21	Levies

The application of the above new interpretation and amendments to HKFRSs in the current interim period has had no material effect on the amounts reported in these condensed consolidated financial statements and/or disclosures set out in these condensed consolidated financial statements.

## 3. Segment information

The following is an analysis of the Group's revenue and results by reportable and operating segments for the period under review:

For the period ended June 30, 2014

	Power Equipment US\$'000	Floor Care and Appliances US\$'000	Eliminations US\$'000	Consolidated US\$'000
Turnover				
External sales	1,678,055	571,886	-	2,249,941
Inter-segment sales	<u> </u>	529	(529)	<u> </u>
Total segment turnover	1,678,055	572,415	(529)	2,249,941

For the period ended June 30, 2013

	Power Equipment US\$'000	Floor Care and Appliances US\$'000	Eliminations US\$'000	Consolidated US\$'000
Turnover				
External sales	1,519,190	523,197	-	2,042,387
Inter-segment sales	5,124	470	(5,594)	
Total segment turnover	1,524,314	523,667	(5,594)	2,042,387

Inter-segment sales are charged at prevailing market rates.

	Six months period ended June 30					
		2014			2013	
		Floor			Floor	
	Power	Care and		Power	Care and	
	<b>Equipment</b>	Appliances	Consolidated	Equipment	Appliances	Consolidated
	US\$'000	US\$'000	<b>US\$</b> '000	US\$'000	US\$'000	US\$'000
Segments results	142,683	26,120	168,803	128,272	18,891	147,163
Finance costs			(20,582)			(19,698)
Profit before taxation			148,221			127,465
Taxation charge			(12,599)			(10,197)
Profit for the period			135,622			117,268

Segment profit represents the profit earned by each segment without allocation of finance costs. This is the measure reported to the Group's Chief Executive Officer for the purpose of resource allocation and performance assessment.

No analysis of the Group's assets and liabilities by operating segment is disclosed as they are not regularly provided to the chief operating decision makers for review.

#### 4. Taxation charge

		Six months period ended June 30	
	2014	2013	
	US\$'000	US\$'000	
Current tax:			
Hong Kong	3,219	1,231	
Overseas Tax	15,536	10,281	
Deferred Tax	(6,156)	(1,315)	
	12,599	10,197	

Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profits for both periods.

Taxation arising in other jurisdictions is calculated at the rates prevailing in the relevant jurisdictions.

#### 5. Profit for the period

	Six months period ended June 30	
	2014	2013
	US\$'000	US\$'000
Profit for the period has been arrived at after charging (crediting):		
Depreciation and amortisation of property, plant and equipment	37,341	37,369
Amortisation of lease prepayments	186	185
Amortisation of intangible assets	30,149	28,274
Total depreciation and amortisation	67,676	65,828
Exchange gain	(7,665)	(15,972)
Staff costs	336,010	289,708
Fair value (gain) loss on held-for-trading investments	(93)	1,993

#### 6. Dividends

A dividend of HK13.75 cents (approximately US1.77 cents) per share with a total of approximately US\$32,400,000 (2013: HK10.75 cents (approximately US1.38 cents) per share) was paid to shareholders as the final dividend for 2013 on June 27, 2014.

The Directors have determined that an interim dividend of HK12.50 cents (approximately US1.61 cents) per share with a total of approximately US\$29,456,000 (2013: HK10.00 cents (approximately US1.29 cents) per share) should be paid to the shareholders of the Company whose names appear in the Register of Members on September 12, 2014.

#### 7. Earnings per share

The calculation of the basic and diluted earnings per share attributable to the Owners of the Company is based on the following data:

	Six months period ended June 30	
	2014	2013
	US\$'000	US\$'000
Earnings for the purpose of basic earnings per share:		
Profit for the period attributable to owners of the Company	136,274	117,564
Weighted average number of ordinary shares for the purpose of		
basic earnings per share	1,830,205,875	1,829,371,737
Effect of dilutive potential ordinary shares:		
Share options	8,003,462	7,132,521
Weighted average number of ordinary shares for the purpose of		
diluted earnings per share	1,838,209,337	1,836,504,258

#### 8. Additions to property, plant and equipment/intangible assets

During the period, the Group spent approximately US\$64 million (for the six months ended June 30, 2013: US\$47 million) and US\$46 million (for the six months ended June 30, 2013: US\$47 million) on the acquisition of property, plant and equipment and intangible assets respectively.

#### 9. Trade and other receivables/Bills receivable

The Group has a policy of allowing credit periods ranging from 30 days to 120 days. The aged analysis of trade receivables, net of allowances for doubtful debts, presented on the basis of the revenue recognition date, which is usually the invoice date at the end of the reporting period is as follows:

	June 30 2014 US\$'000	December 31 2013 US\$'000
0 to 60 days	731,691	625,004
61 to 120 days	84,208	95,120
121 days or above	30,237	31,741
Total trade receivables	846,136	751,865
Other receivables	55,833	31,930
	901,969	783,795

All the Group's bills receivable at June 30, 2014 are due within 120 days.

#### 10. Trade and other payables/Bills payable

The aging analysis of trade payables based on the invoice date is as follows:

Other payables	391,567	393,947
Total trade payables	651,333	645,976
121 days or above	2,231	29,502
61 to 120 days	143,593	148,839
0 to 60 days	505,509	467,635
	US\$'000	US\$'000
	2014	2013
	June 30	December 31
and against the second of the	Inno 20	Dagam

All the Group's bills payable at June 30, 2014 are due within 120 days.

#### 11. **Unsecured borrowings**

During the period, the Group obtained new bank borrowings of US\$1,524 million (2013: US\$552 million) which carry interest at the London Interbank Offered Rate, Euro Interbank Offered Rate or Hong Kong best lending rates based. The Group repaid the existing bank borrowings of US\$1,318 million (2013: US\$613 million).

#### **12.**

Number of shares		Share capital	
June 30	December 31	June 30	December 31
2014	2013	2014	2013
		<b>US\$'000</b>	US\$'000
2,400,000,000	2,400,000,000	<b>N/A</b> (1	Note) 30,769
ists and the Compan	y's shares no longer	have a par va	lue. There is no
or the relative entitle	ement of any of the	shareholders	as a result of this
1,829,883,941	1,829,080,941	23,471	23,461
1,090,000	4,103,000	14	52
-	(3,300,000)	-	(42)
par			
-			
-	-	619,035	
1,830,973,941	1,829,883,941	642,520	23,471
	2,400,000,000  2,400,000,000  ong Companies Ordin  cists and the Companies or the relative entitle  1,829,883,941  1,090,000   T par	June 30 December 31 2014 2013  2,400,000,000 2,400,000,000 Ong Companies Ordinance, with effect fractists and the Company's shares no longer to or the relative entitlement of any of the 1,829,883,941 1,829,080,941  1,090,000 4,103,000 (3,300,000)  Tipar	June 30 2014 2013 June 30 2014 US\$'000  2,400,000,000 2,400,000,000 N/A (100)  Ong Companies Ordinance, with effect from March 3, this sand the Company's shares no longer have a par varie or the relative entitlement of any of the shareholders  1,829,883,941 1,829,080,941 23,471  1,090,000 4,103,000 14  - (3,300,000) -

#### 13. **Contingent liabilities**

	June 30	December 31
	2014	2013
	US\$'000	US\$'000
Guarantees given to banks in respect of credit facilities		
utilised by associates	8,883	9,099

#### 14. Fair value measurements of financial instruments

Fair value of the Group's financial assets and financial liabilities are measured on a recurring basis:

Some of the Group's financial assets and financial liabilities are measured at fair value at the end of each reporting period. The following table gives information about how the fair values of these financial assets and financial liabilities are determined (in particular, the valuation technique(s) and inputs used), as well as the level of the fair value hierarchy into which the fair value measurements are categorised (Levels 1 to 3) based on the degree to which the inputs to the fair value measurements is observable.

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active market for identical assets or liabilities;
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Financial assets/ financial liabilities	Fair val	ue as at	Fair value hierarchy	Valuation techniques and key inputs	Significant unobservable input	Relationship of unobservable inputs to fair value
	June 30, 2014	December 31, 2013				
Acquisition right of certain property, plant and equipment classified as derivative financial instruments in the condensed consolidated statement of financial position	Acquisition right of certain property, plant and equipment: US\$11,741,000	Acquisition right of certain property, plant and equipment: US\$12,647,000	Level 2	Measured at the fair value of the land and buildings associated with the acquisition right which is based on a valuation by 3 <sup>rd</sup> party independent valuer.	N/A	N/A
2) Foreign currency forward contracts classified as derivative financial instruments in the condensed consolidated statement of financial position	Assets – US\$989,000; and Liabilities – US\$22,543,000	Assets – US\$5,073,000; and Liabilities – US\$9,880,000	Level 2	Quoted forward exchange rates and yield curves derived from quoted interest rates matching maturities of the contracts.	N/A	N/A
3) Held-for-trading non-derivative financial assets classified as held-for-trading investments in the condensed consolidated statement of financial position	Unlisted investment fund: US\$1,093,000	Unlisted investment fund: US\$1,000,000	Level 2	Quoted prices based on the prices of stocks invested by the investment fund.	N/A	N/A
4) Interest rate swaps classified as derivative financial instruments in the condensed consolidated statement of financial position	Liabilities (not designated for hedging) – US\$2,628,000	Liabilities (not designated for hedging) – US\$3,202,000	Level 2	Measured at the present value of future cash flows estimated and discounted based on the applicable yield curves derived from quoted interest rates.	N/A	N/A

The directors of the Company consider that the carrying amounts of financial assets and financial liabilities recorded at amortised cost in the condensed consolidated financial statements approximate their fair values. There were no transfers between Level 1 and 2 in both periods.

#### 15. Acquisition of Businesses

In January 2014, the Group acquired certain assets and business from Index Measuring Tape Co., Ltd ("Index") for a total consideration of approximately US\$17.8 million. Index's business was acquired so as to continue the expansion of the Group's power equipment business. Index is engaged in manufacture and trading of tape measure products and is included in the Power Equipment segment.

In May 2014, the Group acquired certain assets, liabilities and business from Empire Level Mfg. Corp. ("Empire") for a total consideration of approximately US\$30.0 million. Empire's business was acquired so as to continue the expansion of the Group's power equipment business. Empire is engaged in manufacture and trading of hand tools products and is included in the Power Equipment segment.

Intangible assets of US\$9.7 million and goodwill of US\$24.0 million arose on the acquisitions of Index and Empire's business from trademarks, patents, retailer and service relationships and the anticipated profitability arising from new product synergies and cost savings within the Power Equipment segment, respectively.

Acquisition-related costs are insignificant, have been excluded from the consideration transferred and recognised as an expense in the current period.

The businesses acquired contributed approximately US\$6,743,000 to the Group's turnover, and approximately US\$54,000 decrease in the Group's profit before taxation for the period between the respective dates of acquisition and the reporting date as at June 30, 2014.

The revenue and profit or loss of the acquired businesses for the current reporting period as though the acquisition date for the acquisitions that occurred during the year has been as of the beginning of the reporting period is not presented as it was impracticable to obtain various values in various acquiree's operations prior to the acquisition.

#### 16. Capital commitments

	June 30	December 31
	2014	2013
	<b>US\$'000</b>	US\$'000
Capital expenditure in respect of the purchase of property, plant and equipment: Contracted for but not provided	12,920	17,613
Authorised but not contracted for	6,140	1,134